



Thatcher calls for curbs on gazumping

Estate agents warned that 'law may change'

By Philip Webster, Chief Political Correspondent

The Prime Minister yesterday told estate agents to put their house in order by bringing in rules to stamp out gazumping.

help customers identify reputable firms. It also accepted plans for the building industry to agree a code of good practice.

WIN £130,000

Portfolio PLUS NEW Accumulator

Three people shared the daily prize yesterday (see page 3), so the Portfolio Accumulator stands at £130,000.

IN PART

Suter in share deal inquiry

An inquiry into share dealing in three companies linked to Suter, the industrial conglomerate, is being conducted by Department of Trade and Industry inspectors.

Title play

Lloyd Honeyghan, of Bermondsey, will adopt a new style when he defends his world welterweight boxing title in Atlantic City tonight.

Ticket report

A report from the Fair Trading Department of Liverpool City Council has criticized the system of allocating FA Cup final tickets.

Degree results

Glasgow University degrees will be published tomorrow. University of Wales degrees and Oxford English results appear today.

TIMES FOCUS

Chelmsford, host to the Queen and the Duke of Edinburgh today for celebrations of 100 years as a borough, is hoping to be granted city status says a Special Report... Pages 28, 29

INDEX

Table with 2 columns: Category and Page Number. Includes Home News, Overseas, Business, Sport, Arts, etc.

Ashdown romps home in SLD leadership race



Mr Ashdown jubilantly hugging his wife, Jane, outside SLD headquarters in Westminster yesterday after his victory in the party's leadership election. (Photograph: Graham Wood)

No deals with Labour Party or Owenites

By Richard Ford, Political Correspondent

Mr Paddy Ashdown yesterday won an overwhelming victory to be elected the first leader of the Social and Liberal Democrats, and immediately ruled out future pacts with Labour or the Owenites.

The MP for Yeovil easily beat his rival, Mr Alan Beith, at the end of an eight-week contest by 41,401 votes to 16,202. The decisive 2-1 majority took Mr Ashdown and his campaign team by surprise when it was announced outside SLD headquarters at Westminster.

Mr Ashdown, with his wife Jane, Mr David Steel, the former joint leader, and Mr Beith beside him, declared: "Our first priority must be to look beyond the internal politics of our party to the concerns of our nation. We have to show the British people that we are not just back in business but that we really mean business."

Yesterday's emphatic result is the culmination of a meteoric rise in politics for the former Royal Marines officer who commanded a unit in the Special Boat Service, served as a diplomat, and only entered the Commons as the Liberal MP for his Somerset constituency in 1983.

After the result was announced, Mr Beith offered his support to the new leader with words reflecting that a segment of the party remains to be convinced about the direction in which Mr Ashdown wishes to go.

The party members, by electing Mr Ashdown, have opted for charismatic leadership. But their desire for a balanced ticket was reflected in the result, also declared

VOTES CAST table with columns for Candidate, Votes, and Percentage. Includes Paddy Ashdown, Alan Beith, Ian Wigglesworth, Des Wilson, Gwynoro Jones.

Paddy Ashdown 14 Parliamentary sketch 20 table with columns for Candidate and Votes.

utes of being elected leader, sought to put behind him and the party the year-long trauma of the merger process by saying that Mrs Thatcher could not be removed from Downing Street by defending the past or looking back.

He said that the task ahead for the SLD was to build an alternative opposition to the Government, as it was now clear that the Labour Party could not and would not again form a government.

Mr Ashdown, aged 47, said that Labour had had its chance, while the SLD had been through its troubles. He ruled out deals with Labour or Dr Owen's party, saying: "I have made it clear that the period of coalitions, necessary though it was, is now over."

"Labour will continue to mull it. I can see no reason at all why we should now be talking about coalitions, pacts and alliances. We are on our own."

Continued on page 28, col 5

SAS men to give evidence in Gibraltar

By Philip Webster, Chief Political Correspondent

The Government will announce today that the SAS men who shot and killed three IRA terrorists in Gibraltar earlier this year will give evidence at the inquest there in September.

Government wished to cooperate with the Gibraltar coroner as fully as possible. However, it was said that the safety of the men was the first priority, and that if there were any developments between now and September which could be seen as posing any danger to them the Government would reconsider the situation.

Mr Tom King, Secretary of State for Northern Ireland, told the Commons yesterday that the inquest would "thoroughly examine" the deaths. He told Mr Kevin McNamara, the shadow Northern Ireland secretary, that

Gibraltar incident were not in dispute - "that these people were terrorists and they were planning the most brutal and dastardly outrage in the history of the IRA".

Since that ruling, further methods of protecting the soldiers' identities, including the use of professionally-applied disguises, have been suggested. But Mr Pizzarello is determined to prevent the proceedings from becoming a farce and disguises are most unlikely.

Lawson's inflation admission

By David Smith, Economics Correspondent

Mr Nigel Lawson, the Chancellor, conceded yesterday that inflation would move higher for the rest of this year and the first half of next year.

The pound's strength again led to action by the Bank of England to restrain it. Sterling surge, page 21

De Savary secures 10% TV-am stake

By Rodney Hobson

Mr Peter de Savary, the millionaire entrepreneur and yachtsman, is to be invited to join the board of TV-am after his LandLeisure company bought a 10 per cent stake in the independent breakfast-time station yesterday.

The announcement sent TV-am shares, 167p earlier yesterday, up 8p to 175p, although they later eased back to close at 171p for a 3p gain on the day.

MPs reject health service revolution

By Martin Fletcher and Jill Sherman

A Conservative controlled committee of MPs yesterday launched a pre-emptive strike against the Prime Minister's review of the National Health Service by rejecting any revolutionary changes.

The report also advocated much stronger controls over the medical profession. It criticized the practice of allocating merit awards to clinicians, and suggested that doctors' contracts should be held at district level.

Transplant son returns his father's gift of life

By Andrew Morgan and Thomson Prentice

A man who gave bone marrow to help cure his son of leukaemia has now received an identical transplant from the boy, after contracting the disease himself.

The case is believed by the doctors involved to be unique. Eight years ago Mr Alan Lack, then aged 37, saved the life of his 11-year-old son, Stuart, by providing bone marrow, an essential form of treatment for the condition.

Stuart, now aged 19, recovered completely. However, Mr Lack, a computer manager, was diagnosed recently as having leukaemia, and required the same operation.

Stuart has given me the gift of life. We have always been close; this has made us even closer. "I was proud to help him when he needed me and I just thank God that he could do the same for me."



THE FAMOUS GROUSE Quality in an age of change







# Bush casts about for his running mate

From Michael Banyon, Washington

Vice-President George Bush has begun his official search for a running mate, asking at least a dozen people whether they would be interested in joining him on the Republican ticket.

Those expressing interest have been asked to submit personal information to Mr Robert Kimmitt, a Washington lawyer whom Mr Bush has chosen to head the search for a Republican vice-presidential candidate.

The list includes Mr Jack Kemp, the conservative Republican congressman who is now regarded as the most likely candidate, as well as Senator Nancy Kassebaum, one of two women Mr Bush is considering. The other is Mrs Elizabeth Dole, the former Secretary of Transport and wife of Senator Robert Dole, who is also being considered.

But a number of surprises are on the list, who are unlikely to be chosen but could help Mr Bush in regions or states he may make the focus of his campaign. These include Senators John Danforth of Missouri, Pete Domenici of New Mexico, Alan Simpson of Wyoming and William Armstrong of Colorado, and Governor Carroll Campbell of South Carolina.

Other governors who are to be contacted include: Mr James Thompson, the four-time Governor of Illinois, Mr Thomas Kean of New Jersey, an influential moderate, Mr George Deukmejian of Calif-

ornia and Mr John Sununu of New Hampshire. Mr Deukmejian, who could play a vital role in winning California for the Republicans, recently said he was not interested in the job. Mr Sununu is a close friend of Mr Bush. Although he helped to engineer Mr Bush's victory in New Hampshire in February, he may be opposed by influential Republicans and Jewish groups because he is of Arab descent and refused to condemn the UN resolution on Zionism.

Several former governors are also under consideration, including Mr Lamar Alexander of Tennessee, a popular liberal who made education a top priority in his state, a theme Mr Bush also wants to adopt; and Mr Richard Thornburgh of Pennsylvania, who has just been nominated Attorney General.

Mr Bush does not intend to hold personal interviews with all the candidates, and will rely instead on Mr Kimmitt, a former general counsel to the Treasury Department. Mr James Baker, the Treasury Secretary, is expected to resign shortly and become campaign chairman. Mr Bush, who was himself bruised when Mr Reagan picked him only after

failing to persuade former President Gerald Ford to join the ticket, is eager to avoid what he regards as demeaning public auditions.

The long list also includes outsiders such as General Colin Powell, the respected National Security Adviser, who is black. But like Mr Dukakis, Mr Bush is clearly aiming for geographic and ideological balance. Candidates such as Mr Dole, Mr Danforth, Mr Thompson and Mrs Kassebaum, would help in the Midwest; Mrs Dole, Mr Campbell and Mr Armstrong in the South; and Mr Kemp and Mr Armstrong would appeal to conservative voters. Mr Domenici would appeal to ethnic voters.

The Republican right is watching the selection carefully. Senator Gordon Humphrey of New Hampshire, a conservative, said: "Conservatives fear that George Bush will choose someone from the Republican establishment, some bloodless, split-the-difference Republican who will drive blue-collar America right into the arms of smiling Mike Dukakis."

Mr Bush has slipped further behind Mr Dukakis in the polls, and now trails by 34 to 51 per cent. He needs to use his vice-presidential choice to keep the focus on his campaign. He is not expected to announce his selection until the final day of the Republican convention, which opens in New Orleans on August 15.



Mr Michael Dukakis, the Democratic presidential candidate, getting back to his roots in a Greek dance with members of the Pancretan Association at a Boston, Massachusetts, rally.

# Last-ditch plea for Pyongyang to join Olympics

Seoul (Reuter) — Mr Park Seh Jik, head of the Seoul Olympic Organizing Committee, yesterday made a last-ditch appeal to North Korea to attend the Games so that the divided Korean peninsula could show "a proud united people to the world".

Mr Park, marking the 50-day countdown to the Olympic opening ceremony on September 17, also urged political dissidents and student activists to keep a low profile before and during the Games. "It is my hope that for the 50 days remaining, the people of Korea will rally together, discarding individual or special group interests, and make all efforts to prepare for the Olympics," he told a news conference.

Mr Park, aged 54, a retired army general, said it was still not too late for the communist North to participate in the Games. "We have made every arrangement to accommodate them. There are rooms still reserved for North Koreans in the Athletes' Village and there are places reserved for their participation in the opening and closing ceremonies," he said.

Pyongyang is boycotting the Olympics because its demands to co-host the Games were refused by the International Olympic Committee.

Mr Juan Antonio Samaranch, president of the committee, told reporters in Lausanne on Tuesday that North Korea could still participate at Seoul if it accepted a final compromise offer to host some archery, table tennis, women's volleyball, cycling and soccer events.

Despite the fact that the door is still open for Pyongyang's participation, it is widely believed that the logistics of changing the venues and schedules to North Korea at such a late stage would make this impossible.

"I'd eat my hat if we see Olympic events in Pyongyang," said one Western diplomat involved in his country's preparations for the Games. But he added: "It is still not too late for the North to send a team of athletes to Seoul. The infrastructure could cope with that."

● Ticket honour: Some Olympic tickets will be provided for South Koreans living abroad who have contributed greatly to their country's staging of the Games.

● TOKYO: The US Navy 7th Fleet will stand by to respond to any military aggression by North Korea during the Games in Seoul, an official of South Korea's ruling Democratic Justice Party said here yesterday.

# Riding shotgun on road to Israel elections

From Ian Murray, Jerusalem

"Car number four," a white van with Meh, armed with an FN 9.2mm pistol, at the wheel and Tiran Pollock, with his Uzi sub-machine gun, riding shotgun behind, slipped in behind the No 25 bus as it moved north through Jerusalem's northern Arab suburbs towards the big Jewish estate at Neeve Yaacov.

As the bus crossed the border into Shusfat, where No 25 bus windscreens have become a favourite target for Palestinian stone-throwers, Mr Gad Servetman alerted the Kach movement headquarters in Jerusalem of their position. "We let them know when we enter the danger area as a matter of routine," he said.

The bus driver was taking his own precautions. He swung the big red and white single decker into the fast lane of the dual carriageway, as far as possible from any stone-throwers hidden behind walls, and put his foot down.

At the entrance to the estate, the van turned round to escort the next bus back to the city.



The road safety committee patrol maintained by Kach — Israel's right-wing nationalist party — was on duty.

Mr Teddy Koltik, the Mayor of Jerusalem, this week condemned the patrols as provocative. The police, who have admitted they cannot stop licensed gun holders driving around, have nevertheless started trying to stop the patrols by elaborate document checks. A crew of four was arrested on Wednesday for "causing provocation".

But Kach means to maintain its patrols, although it has taken down the "escort car" signs which enabled police to identify its vehicles.

The first Kach road patrols started in March last year, but they have begun this week on a regular basis in east Jerusalem, as well as on the road south to Hebron, around Nabulus and on a small scale in Gaza. Its road safety committee can call on up to 20 cars and 100 volunteers. Next week the movement plans to start foot patrols of armed men to escort Jews on their way to prayers in the Old City.

"The main obligation of a government is to meet the security needs of the people," Mr Servetman said. "If the Government fails to do that then it is up to the people to provide it."

"The Army have guns but they are not allowed to use them in the proper way. If you see people throwing stones you have to shoot. First in the air and if that doesn't help at them. Rocks are dangerous. They can kill."

"We are not obligated in the same way as the Army, who are under orders not to shoot. We may do whatever is correct in order to ensure security."

and their main aim was to catch stone-throwers. Patrols had so far caught about 15 people, who had been handed over to the police.

"We work with the police. For instance, when we notice nationalist slogans on the walls we tell the police and they order them to be painted out." He spoke into his walkie-talkie, asking another car to check if wall slogans reported the day before had been erased. They were still there and the police were again notified.

The patrol was nevertheless nervous about being stopped by the police. As the van headed back through east Jerusalem, where police were out in strength, Mr Servetman pointed to the spot where a patrol had been stopped the day before. He hid his walkie-talkie and Mr Pollock put his Uzi out of sight.

The cars are gaining publicity for Kach as the election campaign gets under way, but Mr Servetman denied there was any connection. Nevertheless, Kach's direct action methods are proving attractive to many young voters, with polls showing that up to 20 per cent of serving soldiers support the party.

Mr Servetman, who has been an activist for 12 of his 29 years, said the Palestinian uprising was certain to give political power to the movement "because people can now see that what we said years ago is coming true". The demographic danger was that Arabs would outnumber Jews.

"If you use a stick and a gun you get a solution to the Arab problem for five minutes, but we want a solution that will last for 50 years and more. You can beat them up or shoot them but it won't stop the problem. The only solution is to remove the Arabs from Israel, first from the territories and then from the state of Israel itself."

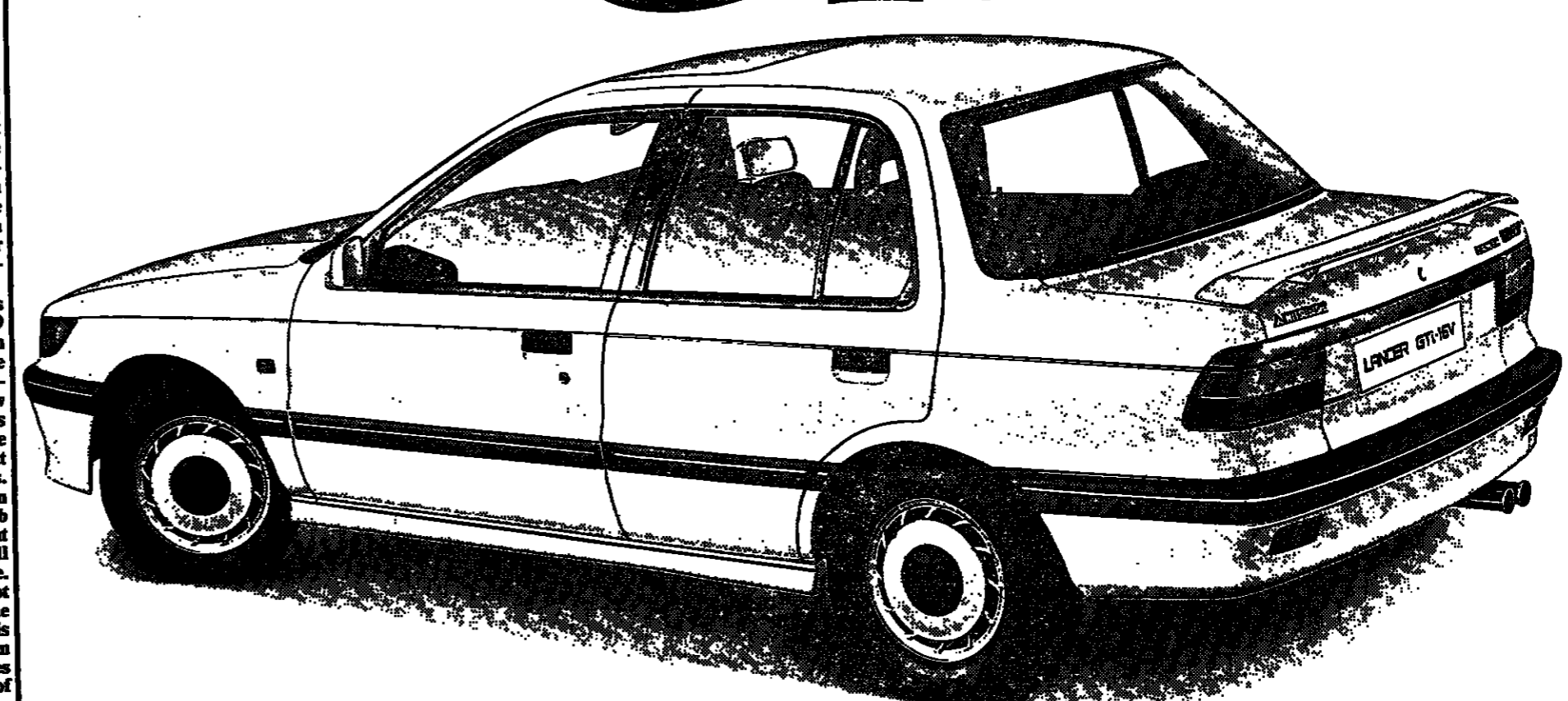
It was no solution for Israel to leave the occupied territories. "We are obligated to hold these territories which were given to us by God. It is a great obligation for us to settle and to live in these territories."

"The Palestinians can have their own state. They can have it anywhere they like except in the land of Israel."

"Five-year-old kids in the refugee camps in the territories say they want to go back home and by that they mean Haifa. That is their home, I understand that, but I am not going to help them go there."

● AMMAN: Jordan cancelled a £760 million development plan for the occupied territories yesterday as part of a drive by King Hussein to give the PLO greater responsibility (AP reports). Syria radio emphasized that Jordan would continue its "national role as a confrontation state and a prime party in the Arab-Israeli conflict".

# Not just another GTi.



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# SPECTRUM 1

ALAN HOWARD

## ELEVEN ON THE SHORT LIST

- A) Environmental:**
  - Belagh Broad restoration, Wrotham, Norfolk (Broads Authority)
  - Brynllys Farm organic management project (Mr and Mrs Gareth Rowlands)
  - Etherow Country Park Braille Trail (Stockport Metropolitan Borough)
  - Oban Rare Breeds Farm Park, Oban, Argyll (Miss Catherine Simpson)
  - Upper Derwent Valley Management Plan, Peak District (Peak Park Joint Planning Board and Severn Trent Water Authority)
- B) Educational:**
  - Boughton House Visitor Centre, Kettering, Northants (Duke of Buccleuch)
  - Elan Valley Visitor Centre, Rhayader, Powys (Welsh Water Authority)
  - Giant's Causeway Visitor Centre, Antrim, Northern Ireland (Moyle District Council)
  - Kingsdon Hill Dawpolds Project, near Lewes, Sussex (East Sussex County Council and Northore Manor School)
  - Sandwell Park Farm, West Bromwich (Sandwell Metropolitan Council)
  - Willows and Wetlands Visitor Centre, Taunton, Somerset (Mr and Mrs C. Coate)

# Saving for the future



Judging *The Times*/RICS annual conservation awards never looked like an easy task. George Hill describes the hard choices that needed to be made

As our boat reached the middle of Belagh Broad, the rain came on again in torrents. Perched on our open craft, which was nothing more than a scaled-up tin baking tray, we had no shelter from the deluge which hissed on the open water and the gnarled roots and branches of the alders which had gradually encroached on the Broad over the years, and had threatened to swallow it up altogether.

It was like a scene from *The African Queen*, only chillier. David Brewster, a conservation officer for the Broads Authority, dipped a plastic

bucket over the side, to show us the teeming population of water-fleas. On the Broads they are proud of having fleas; they are a sign that water which had been polluted by tourism and agriculture is beginning to come to life again.

The three of us were peering into these murky waters to judge the Broads Authority's entry for a prize in the 1988 Royal Institution of Chartered Surveyors/*The Times* Conservation Awards. We visited 11 projects, ranging from the Sussex Downs to the Highlands and Northern Ireland.

My two fellow judges were Michael Wright, a former

editor of *Country Life*, who had been appointed to our judicial bench by the RICS, and Brigadier Tom Collins, nominated by the Association of County Councils, who is retiring from the team this year, and was perhaps the last officer in the British Army to have had his horse shot from under him on the field of battle (at Dunkirk).

The rescue of Belagh Broad was potentially one of the most significant projects on our list. Pollution had reached a point where water-plants would scarcely grow and exercise their cleansing effects. Oozy mud saturated



Testing the waters: Broads Authority warden Rob Andrews checks the population of the vital water-fleas in Belagh Broad

with phosphates was building up at an increasing rate, and threatened soon to fill the shallow Broad altogether.

It was necessary to harness biology and local politics jointly, if the operation was to succeed. Before there could be any hope of reversing the pollution, the Anglian Water Board had to be persuaded to install equipment in the local sewage works to "strip" phosphates from their discharges. Only when the river Bure was clean was there any point in trying to remove the polluted mud from the Broad. The

mud was so soft that a suction dredger had to be used.

If the Belagh experiment succeeds, the technique might be a pointer to the handling of other polluted waterways in Britain and abroad.

This is the 18th year of the awards, which were launched in 1971 as a result of European Heritage Year. Every year a particular theme is chosen - industrial reclamation, or conversion of buildings to new uses, or this year's theme of "Coast and Countryside". The rules stress the importance of value for money,

benefit to the community and success in tapping available sources of subsidy.

We had to apply these rules on equal terms, as far as we were able, to major local authority projects worth several millions, and private initiatives costing a hundredth as much.

The problems of scale caused us many headaches, and the problem of categories as many more. The awards were divided into two sections, educational and environmental. We soon found that most entrants were equally strong runners in both categories. Belagh, a humbly concluded testing-ground hidden in an impenetrable

metropolitan borough of Stockport, with tactile pointers and a cassette tape commentary, enabling blind visitors to explore safely and freely in the midst of rough terrain including deep canals and waterfalls.

A majestic but crumbling coach-house block at a stately home, Boughton House in Northamptonshire, had been saved from collapse with a ferocious restoration scheme and turned into a natural history display. How were we to compare this £670,000 project with an enterprising but financially far more modest scheme

in Somerset, to open a 160-year-old willow farm to visitors as a craft display and natural history centre, helping keep it viable when similar concerns in the area have been forced to close?

As well as sending us to be drenched in the course of duty while admiring water-fleas in the Broads, and to scratch the bristly forehead of Oban's endearingly hideous Vietnamese pot-bellied pig, our quest also took us to a bicycle hire shop in the Peak District and scrambling over the slippery prehistoric building-blocks of the Giant's Causeway, while inspecting a newly built visitor centre there.

Can a brand-new building qualify for a conservation award? We decided that it might, if the scheme enhanced public enjoyment and understanding of the landscape, as the terms of our brief stipulated. But was it good value, and how was it to be rated beside the bicycles, the pig and the water-fleas? From dilemmas such as these, we wrestled our way towards a decision on the prize-winners: who we eventually chose will be revealed to the world on September 12.

In a model low-cost project, the school cleared two ponds on the South Downs Way, used by 120,000 walkers a year, and monitored the effects, making a real contribution to knowledge. The scheme is already attracting the attention of other landowners and may prove more cost-effective than installing water-pipes.

Somewhere we had to make comparisons between a farm park near Oban, where rare breeds of farm animals are bred and displayed, and a Braille trail ingeniously laid out in a country park by the

## A window on radiation

An ingenious way of estimating retrospectively exposure to natural radiation caused by radon has been worked out by Christer Samuelsson, of the University of Lund, Sweden. This development is important because, for most people, natural radon is the chief source of radiation exposure.

Radon, which is radioactive, is a colourless and odourless gas chemically related to helium and argon. It is formed naturally from the radioactive decay of uranium. Traces of the gas are found everywhere near ground-level, but it is most abundant above rock formations such as granite containing proportions of uranium.

Most radiation exposure arises in homes, where radon accumulations are greater if the ventilation is poor. During the past few years, there has been particular anxiety about the domestic exposure of tens of millions of people living in a broad belt in the eastern United States running north from southern Pennsylvania. The substantial emission of radon from the ground there is complicated by the standard design of houses, which are draught-proofed and unventilated.

Samuelsson's new technique will contribute powerfully to the understanding of the seriousness of radon exposure, now known from studies among uranium miners to cause lung cancer. The starting-point for his study is the observation that the radioactive decay of radon is followed by seven other decay steps producing various isotopes of lead and the unstable element polonium before ending at a stable isotope of lead, called lead 206.

Writing in *Nature* this week, Samuelsson describes how he has been able to detect one of the isotopes of polonium on the surfaces of pieces of glass such as window panes, and picture glass. Striking proof that radon pollution is principally indoors comes from measurements of a window pane from a Swedish house showing polonium on the inside

surface but not on the other.

Samuelsson says his technique will help surmount what is now regarded as the principle stumbling-block in assessing the dangers of radon pollution - that of estimating the total amount of radiation from this source to which people have been exposed.

Window panes and other glass objects contain a record of radon exposure stretching back over decades because one of the polonium isotopes formed from radon (called polonium-214) is long-lasting - half of it disappears by radioactive decay every 22 years.

The new development is welcomed by researchers and the Radiological Protection Board (NRPB), who have been measuring domestic radon contamination in British dwellings for several years. In some sites in Britain, people are exposed to as much radiation this way as nuclear industry workers receive occupationally.

So far, the assessment of risk has been complicated by the time-lag between exposure to radon and the appearance of tumours as well as by uncertainty about people's exposure to radon.

NRPB estimates that 20,000 homes in Britain have enough radon to merit some kind of action. Most of these - about 13,000 - are in Devon and Cornwall. The cost of necessary building modifications is estimated at £10 million, but as many as 250,000 people could live in these houses in the next 50 years; 1,500 of them might lose their lives.

Samuelsson's technique for telling past radiation exposure would not be possible without improved techniques for counting the products of radioactive decay called alpha particles, and without the good luck that the long-lived polonium eventually decays to a much shorter-lived isotope called polonium-210, whose decay products can be counted.

Henry Gee

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SPECTRUM 2

Going, going...but up or down?

Is your silver dinner plate or pewter tankard worth more or less than last year? As the sale rooms take their summer break, we present a plain man's guide to the ever-changing antiques market

THE WINNER, THE PLODDER, THE LOSER: A TALE OF THREE ANTIQUES

Why have Marilyn Monroe's cast-off garments increased ten thousand-fold in value within a year while John Wayne's shirt still sells for a niggardly £2,420, despite its special-effect bullet holes? Why have mistakes (the toggles with which Japanese gentlemen used to fasten their kimono) recovered their value, when ivories (the counterweights at the other end) have become decidedly de trop?



Sarah Jane Checkland

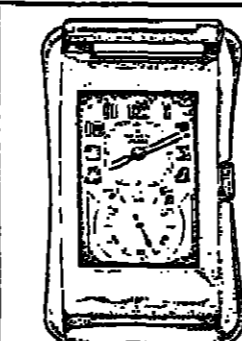
By spring 1988, general confidence and the speculation that accompanies it had returned, although the market's underbelly of middle-range goods continued to falter.

Art Nouveau, for example, a bandwagon on to which everyone has been recently, is showing signs of strain. "The Flute Player", a sculpture by Chiparus, fetched £17,000 last year but remained unsold this.

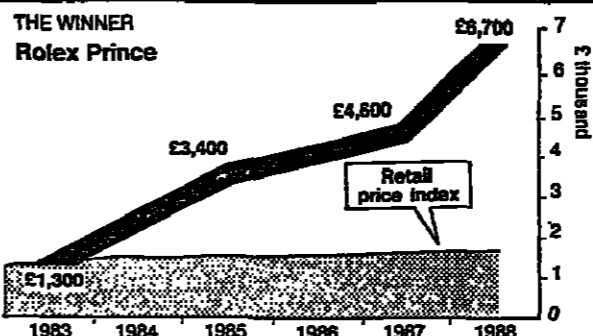
Christopher Weston, chairman of Phillips, believes in the Harpic Principle: "good prices flush out the goods". But the opposite can also happen. Because prices for cheap pewter are declining, people are holding on to their quality pewter.

Two things seem certain. First, the new craze for selling treasure salvaged from the sea has proved too much of a gamble. The battered, once-waterlogged contents of HMS Invincible, salvaged off Portsmouth recently, totalled only £60,000 at Christie's South Kensington in March, hardly a jackpot price.

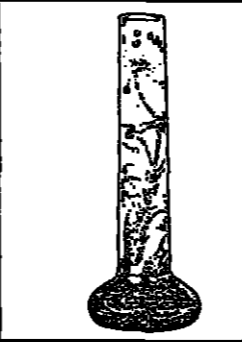
Second, the trade in tribal human heads appears to be at an end. After agitations from Survival International, the tribal rights campaigners, a fine Maori specimen was withdrawn from sale in May at Bonhams, as was Christie's



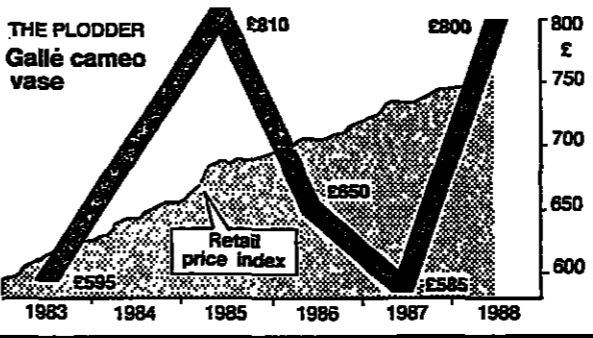
THE WINNER Rolex Prince



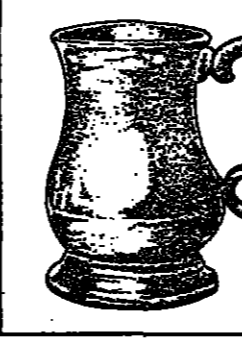
A two-colour 9-carat gold striped Rolex Prince wristwatch from the 1920s or 1930s. This is a new market, born from a reaction against quartz battery timepieces. "Things have been going extremely well. One wonders when it's going to stop," says Tina Miller of Sotheby's.



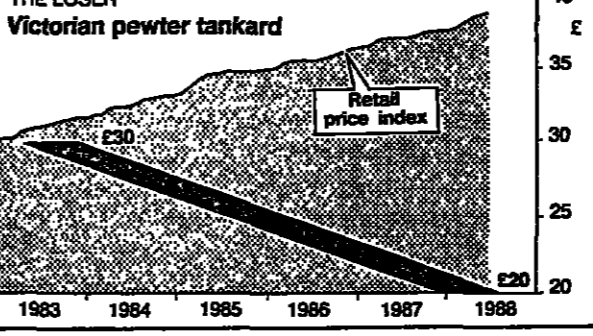
THE PLODDER Gallé cameo vase



A Gallé cameo vase of circa 1900, mass-produced in a factory in Nancy, eastern France. Despite its apparently erratic progress on the chart, this example of "commercial" glassware designed by the Frenchman Emile Gallé (as distinct from his one-off "artistic" pieces) has been changing along consistently over the years.



THE LOSER Victorian pewter tankard



A regular pewter Victorian tankard, as used for many a pint of ale. Americans decorating their interiors liked pewter in the 1970s, according to Simon Bingham of Phillips, but since then it has suffered from the health food phase.

collection of 28 further heads, scheduled for June. For any category of antique to have kept pace with inflation, it would need to have increased its value more than twice over the last 10 years.

That said, the general expansion in the art market appears to have been sustained. Sotheby's annual sales figures are up 3 per cent to £865 million; Christie's are up 10 per cent to £639 million.

At a glance: a guide to what's moving where in the antiques world

GOING UP

General furniture Strong performers. Prices are pushed up by shortage of top goods. Best example: Regency bergère chair, up from £50 in 1968 to £2,000. Oak and walnut fell during 1986, but are now on an upsurge.

GOING DOWN

Stiff teddy bears Enjoyed a boom around 1986, particularly for those with rings in their ears. Now only the best get top prices, up to £2,000.

MONROE: FROM £1,725...



Sold, June 28, 1987, in New York: the white silk pyjama suit worn by Marilyn Monroe in The Seven Year Itch

TO £7,150...



Sold, February 11, 1988: the blouse worn by Monroe in Bus Stop (modelled, left). And on May 5 almost £20,000 was paid for the dress (right) she wore in Some Like It Hot

TO £19,800



Sold, February 11, 1988: the blouse worn by Monroe in Bus Stop (modelled, left). And on May 5 almost £20,000 was paid for the dress (right) she wore in Some Like It Hot

Dixons MASSIVE IBM PRICE REDUCTIONS

IBM PS/2 Twin Drive Personal Computer SAVE £325

The IBM PS/2 Model 30 personal computer system is a combination of advanced electronics and sophisticated design which has a reputation for superb performance and reliability.

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SAVE £525 IBM PS/2 20 Megabyte Hard Drive Computer with Mono Monitor Total Separate Selling Price £2074 ex VAT

IBM PS/2 Model 30 20MB Hard Drive Personal Computer with Colour Monitor Total Separate Selling Price £2274 ex VAT SAVE £255

Dixons Now at these special Dixons Business Centres. List of locations including London, Aberdeen, Cardiff, Glasgow, Gt. Yarmouth, High Wycombe, Liverpool, Oxford, Slough, and various other regional centers. Includes a 'Dixons CARD' with 'UP TO £2000 INSTANT CREDIT'.

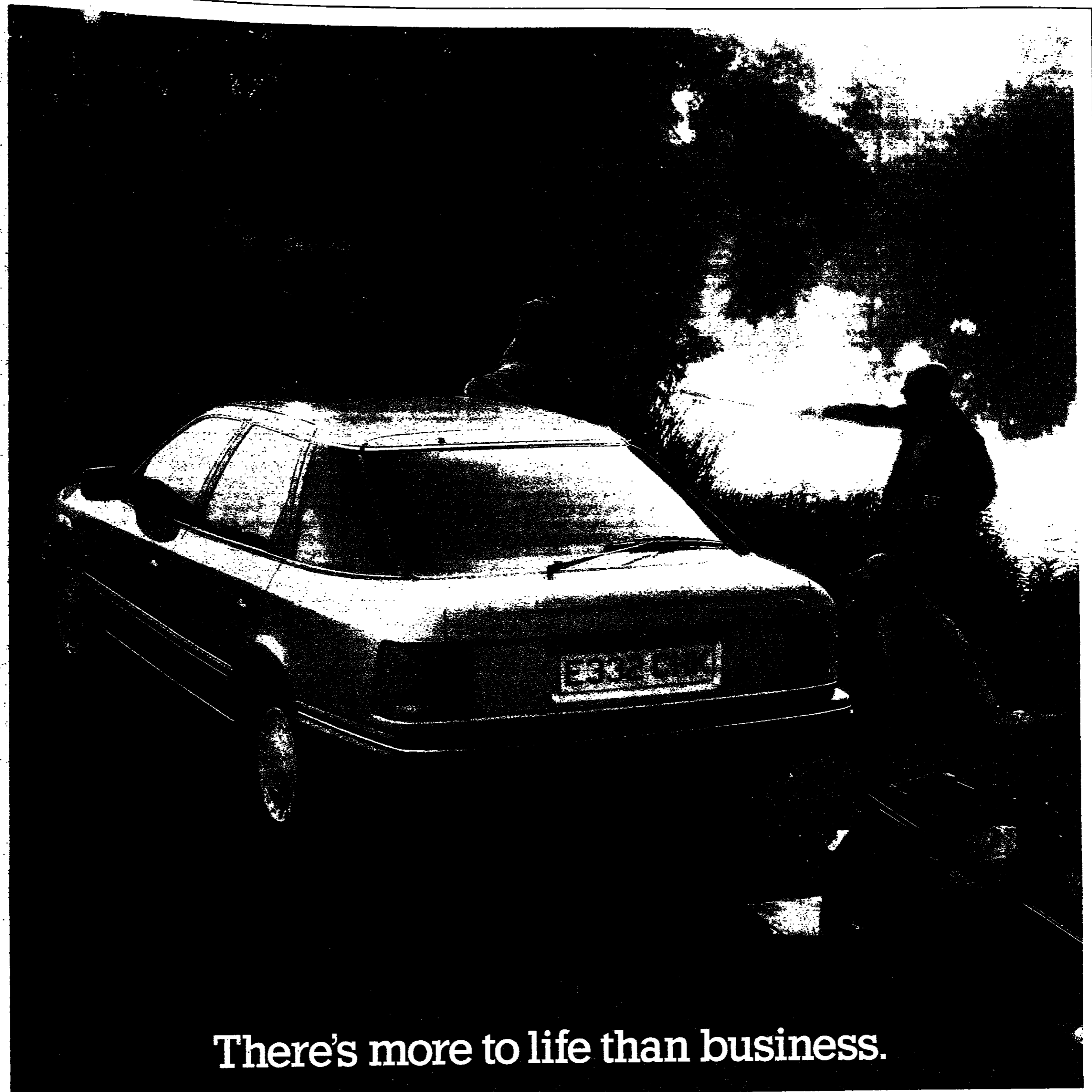
SCIENCE REPORT A window radiation

Vertical text on the right edge of the page, partially cut off, containing various words and fragments of text.









There's more to life than business.

Most people think of the Granada as the archetypal executive express, a reputation it's worked hard for.

But don't forget, all the features that make it a great business car - the space, the quietness and the effortless power - also make it a nice place to be when you've got a few moments to yourself.

None more so than the Granada LS above.

It's actually one of the special models Ford have brought out this summer. It has the refined, 2.0 litre, fuel injected engine and all the equipment you find in a Granada GL including, of course, the electronically controlled anti-lock braking system.

But it's priced £935\* less than a Granada GL, making it quite an exceptional catch.

Here we've caught it in a rare moment of relaxation. No doubt it's earned it. Maybe you have too.

For further information on the Granada range, call The Ford Information Service free on 0800 010 112.

\*Based on maximum retail price as at May 16th 1988 excluding delivery and number plates. Delivery is to Dealer premises with exception of Channel Islands and Isle of Wight when a further charge will be made.



The new Granada LS

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ANNOUNCEMENTS & PERSONAL

For brethren, we have been called into liberty; only one not liberty for an occasion of the flesh, but by love serve one another. Colossians 2:13

BIRTHS

BEWLEY - On July 28th, at Kingston Hospital, to Leah and Stephen, a precious son, Benjamin George. Colossians 2:13

BIRTHS

BEWLEY - On July 28th, at Kingston Hospital, to Leah and Stephen, a precious son, Benjamin George. Colossians 2:13

COLLIER - On July 28th, at home in Eastbourne, to Leah and Stephen, a precious son, Benjamin George. Colossians 2:13

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IN THE MATTER OF THE INDEBTED ACT 1986

Chance to make History

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ANNOUNCEMENTS

THE TIMES Births Deaths and Marriages

Cancer Research Campaign

AUDLEY END English Heritage announces that Audley End House and Park, Essex, will be closed to the public on Saturday, 30 July 1988...

To Place Your Classified Advertisement

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Portfolio PLUS NEW Accumulator

From your Portfolio gold card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or better this means you have won outright or a share of the daily or weekly accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Claim rules appear on the back of your card.

Table with columns: No., Company, Group, Code, Price, Change, % Chg, Div, Div Yr, Div P/E. Lists various companies like Cable Wireless, Colson, Sandell Perkins, etc.

Please take into account any minus signs

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUN, Total

BRITISH FUNDS table with columns: High, Low, Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

SHORTS (Under Five Years) table with columns: Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

FIVE TO FIFTEEN YEARS table with columns: Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

OVER FIFTEEN YEARS table with columns: Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

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INDEX-LINKED table with columns: Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

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MOTORS, AIRCRAFT table with columns: Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

STOCK EXCHANGE PRICES

Shares steady

ACCOUNT DAYS: Dealings began July 18. Dealings end today. Settlement day August 1. Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (a) denotes Alpha Stocks. (VOLUMES: PAGE 24).

BREWERIES table with columns: Stock, Price, Change, % Chg, Div, Div Yr, Div P/E

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THE TIMES UNIT TRUST INFORMATION SERVICE

Main table containing unit trust information, organized into columns for various categories like 'ASSET UNIT TRUST MANAGERS', 'GENERAL INVESTMENT MANAGERS', 'EQUITY MANAGERS', etc. Each entry includes the name of the manager, the unit trust name, and its performance metrics.

UNLISTED SECURITIES

Table of unlisted securities, listing company names, prices, and other financial details.

FOREIGN EXCHANGES

Table of foreign exchange rates, including Sterling Index, other Sterling rates, Dollar Spot Rates, and Money Markets.

INVESTMENT TRUSTS

Table of investment trusts, listing trust names, prices, and performance data.

OTHER STERLING RATES

Table of other sterling rates, including market rates for July 28 and forward rates.

DOLLAR SPOT RATES

Table of dollar spot rates for various countries and currencies.

MONEY MARKETS

Table of money market rates, including base rates, clearing banks, and various deposit rates.

COMMODITIES

Table of commodity prices, including LONDON FUTURE, LONDON METAL EXCHANGE, and LONDON FINANCIAL FUTURES.



CHELMSFORD

FOCUS

A SPECIAL REPORT  
By Michael Horsnell

# Town ready for promotion

When the Queen visits Chelmsford with the Duke of Edinburgh today she will find a town full of confidence — as it celebrates the centenary of being granted borough status

There will be an extra under-current of excitement when the Queen visits Chelmsford today as the town will be granted city status. Local officials and townspeople are wishing for a favourable response to the borough council's petition for the official elevation of this old mid-Essex market town to a city.

The Queen has already given permission for her silhouette to be included in the borough's centenary logo alongside that of Queen Victoria who bestowed borough status on Chelmsford in 1838.

The granting of city status is at the discretion of the Queen, who will mark the centenary by attending a civic service at Chelmsford Cathedral and officially opening a £12.5 million extension to County Hall.

It is Chelmsford's diocesan and administrative importance as the county town of Essex on which its petition has been largely based, backed by its judicial standing as the home of a modern crown court.

But it has much else going for it too, not least as home to Essex County Cricket Club and the Essex Constabulary.

A borough council spokesman said: "When you consider the requirements necessary for city status we seem to fit the bill, so we are certainly keeping our fingers crossed. The Queen's visit is a marvellous boost for the town in the midst of our centenary celebrations but our elevation to a city would be the icing on the cake."

### BRIEFLY

Population	150,000
Dwellings	54,000
Work-force	65,000
Area	34,230 hectares
MP	Simon Burns (C.)
Local authority	Chelmsford Borough Council
Chief executive	R. M. C. Harley

Situated on the A12 between London and Colchester, 45 miles from the capital, Chelmsford had already come a long way before it rose to national prominence recently through Channel 4's Romano-British sit-com, *Chelmsford 123*.

In this the new Governor of Britannia, Aulus Paulinus was banished to the armpit of the Roman Empire for accidentally insulting the Emperor's girlfriend at a banquet and fetched up in Caesomagus (Chelmsford).

Actually there are those who claim Caesomagus was Julius Caesar's campaign base in his invasion of 54BC (if you believe that, you'll believe anything). Certainly, its Roman roots have sprung up with renewed vigour with the recent discoveries of a mansion, baths, and splendid silver and gold ceremonial armour.

Evidence of man's earliest settlement in Chelmsford, however, goes back to a tribe that made cooking pots from river clay before the Romans established their fort there, and a Neolithic ceremonial monument has been recorded at Springfield Lyons.

Chelmsford became an important town after it was granted its royal charters to hold a weekly market and annual fair in 1199 and 1201. Nowadays it is a thriving town of burgeoning engineering and technological importance at the centre of one of the fastest-growing areas in Europe.

Its population has almost trebled in less than 30 years to 150,000, a rapid expansion which has inevitably damaged its architectural appeal.

Traditionally Chelmsford has competed with the garrison town of Colchester, the oldest recorded town in Britain, for civic pre-eminence in Essex.

Colchester, with its university, port facilities and tourist attractions, has had a stronger image. But the opening today of Chelmsford's huge and attractive development at County Hall, which is one of Essex's largest employers, has given the county town the edge over its rival.

For more than 15 years, the county council has striven to bring together its scattered central departments on one site.

The council, which provides services for a population of nearly 1.5 million, has had offices in no fewer than 21 locations in Chelmsford. The prime consideration was to enable the organization to be brought together on the largest site available: the old County Hall and the adjoining land and property owned by the council in King Edward Avenue.

Work on the five-storey extension began in 1985 and, together with the existing building, it will accommodate more than 2,000 staff. Four floors will be devoted to offices but the ground floor will serve as a new library for Chelmsford. Other features include two covered atria, a new register office and a public restaurant.

The design — in Portland stone to match several outstanding buildings such as the Shire Hall and Midland Bank in the town centre — will reflect the dignity of a headquarters serving one of the largest counties in the country.

Almost as ambitious as the County Hall development is a major plan to enhance the Essex Institute of Higher Education in Chelmsford — an institution noted for its innovative links with local and regional employers which, since its reorganization in 1983, has served to boost the town's thriving economy. Already the largest centre for higher education

PHOTOGRAPHS BY BRYN COLTON



Around Chelmsford: top left, the extension to Essex County Hall, which is being officially opened by the Queen today; right, Philip Firth, the mayor, and, left, the Shire Hall

in the East Anglian region with 12,000 students, the institute will merge with Cambridge College of Arts and Technology on April 1, 1989 to form the Anglia Polytechnic with 20,000 students.

Through a network of consultative committees, employers participate actively in course planning at the institute, as well as development and management, ensuring that students meet the real needs of the community.

This is reflected in the comparative ease with which students obtain full-time employment or higher professional training.

In the most recent survey this year it was found that 99.6 per cent were in employment three months after graduation.

The institute offers primarily postgraduate, degree and professional courses with a wide range of

tailor-made provision for regional employers. Of its present population 1,800 are enrolled on full-time courses and more than 10,000 on part-time and short courses most of which are employer-sponsored, a degree of integration with employers which is probably unmatched in Britain.

In addition to a large range of open courses to which employers have subscribed, tailor-made programmes have been devised for a range of national, regional and local companies including Ford, Marconi, EEV, Norcross, Burroughs, Beechams, BDH, British Gas and Eastern Electricity.

Further, in cooperation with Essex County Council, the institute was responsible for the formation of the Essex Small Business Centre and Essex Export Agency.

A spokesman for the institute

said: "The merger will create an institution with an extremely broad spread of disciplines from pure sciences and arts to technology, law and management. During this period of great change and development the strong commitment to economic-support services will not only continue but it will be enhanced."

With its historical background, its judicial and diocesan standing, and its administrative, educational and commercial advance, Chelmsford offers a strong portfolio for elevation to city status.

But meanwhile it intends to enjoy its centenary. The cathedral, whose principal claim to fame is the magnificent flush work south porch, has already celebrated with its annual music festival.

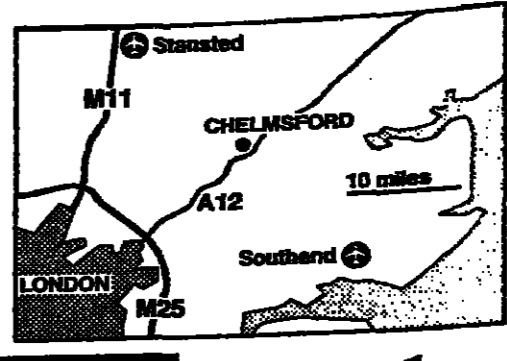
Two mock battles are to be staged by the Civil War Society

during the August Bank Holiday weekend in Hylands Park, a 435-acre estate south west of Chelmsford at the centre of which is the Georgian mansion built in 1728 for Sir John Comyns.

Other events are being staged at the Civic Theatre and the Riverside Ice and Leisure Centre, a huge multi-purpose centre which only opened its doors last year.

The Mayor of Chelmsford, Philip Firth, said: "The last 100 years have, of course, seen many changes in the town which now has a rapidly expanding population and thriving economy. My theme during this centenary year is 'The past with pride and the future with hope.'"

"In the future we aim to stimulate interest in Chelmsford further. After all, as the county town, it is at the heart of Essex."



## On the right road

Detractors used to say the best thing to come out of Chelmsford was the A12, provided the motorist could escape the notorious traffic bottlenecks at the Army & Navy roundabout. The town has managed to snuff that out within the last two years, however, and a greatly improved road network linking it with London and the flourishing East Anglian container ports has complemented its burgeoning prosperity, environmental improvement and growing strategic importance.

The A12 has been upgraded almost to motorway standard by the long-awaited Chelmsford bypass and this busy road links with the M25 10 miles to the south of the town.

Work on another big road improvement, the Chelmer Valley Route (North), which will effectively form a second bypass for Chelmsford, is to be completed by the spring of 1990.

The £8 million project will link the north of the town with the A130 to Stansted Airport, which is about 20 miles to the north-west, and the M11.

Chelmsford is equidistant between the two airports in the county — the rapidly expanding Stansted and Southend. Apart from scheduled and charter flights, both have impact and export freight handling facilities and air taxi services.

Rail communications have improved with the electrification of the line from Norwich to London's Liverpool Street. Unusually the latter City service, which calls at Ipswich and Colchester, ceases to stop at Chelmsford. Commuters are obliged instead to rely on often sluggish Network South-East trains whose journeys normally start on the branch lines at Clacton or Harwich Town before linking with the main Norwich line. Trains take 40 minutes to cover as many miles, and only when they are on time.

British Rail is, however, dragging Liverpool Street and Chelmsford Station into the twentieth century. A £1.1 billion redevelopment at Liverpool Street is well under way, and the rebuilding of Chelmsford Station is due for completion in October.

## Where high-tech has its origins

With the arrival of Guglielmo Marconi from Bologna in 1896 and the establishment three years later of his Wireless Telegraph & Signal Company in Hall Street, Chelmsford, the first radio factory in the world, the town lays claim to being the birthplace of the electronics and communications industry.

Chelmsford, faithful to the memory of the Italian genius whose invention led to the arrest of Dr Crippen and his mistress Ethel le Neve, after a wireless message from SS Manrose to Scotland Yard in 1910, remains home to what is now the huge GEC-Marconi Electronics Group, which employs 10,000 in and around the town.

Pioneers of satellite communications, advanced military radar systems and laser technology, the group's communications, radar and marine divisions have long kept the name of its famous founder at the head of the field.

In an intensely competitive market it suffers its setbacks, evidenced by the 90 redundancies announced earlier this month by Marconi Radar when it reduced its work-force to 2,300.

But the group is still Chelmsford's premier employer and, prompted by a staff of more than 1,000 at the Marconi Research Centre, is likely to remain so.

Dominated by big-name employers such as Marconi, Chelmsford is among the fastest growing industrial and commercial areas in Europe with an unemployment rate which fell to 4.2 per cent this month, among the lowest in Essex and testimony to the county town's buoyancy.

The local work-force of 65,000 is split 70 per cent in service industries and 25 per cent in manufacturing, although a growing white-collar army commutes to London.



Radio revolution: Marconi, with an early apparatus

Inspired by the revolutionary spirit of its most celebrated adopted son, the town has engendered other world leaders in industry.

Chelmsford is the birthplace and headquarters of English Electric Valve, another GEC company, now Europe's leading electron tube manufacturer whose products serve the diverse needs of aviation, broadcasting, defence, medicine, industry, science and shipping throughout the world.

Employing about 2,000 people in Chelmsford, EEV has achieved an impressive growth record with annual sales now exceeding £70 million of which 50 per cent is exported.

The company's success was built on wartime development of microwave tubes such as magnetrons for radar. Today the name EEV is synonymous with microwave tubes, travelling wave tubes, duplexers and klystrons, broadcast tubes and a comprehensive range of electro-optical devices including image-intensifiers.

Though the widest range of high technology is developed and manufactured in Chelmsford, older industries retain their place in its prosperity.

notably through Ransome Hoffman Pollard, which manufactures precision ball and roller bearings.

Other famous names include Britvic, the soft-drinks and fruit-juice manufacturers, Camdell Corrugated (corrugated cases and fittings, litho laminating and screen printing), the M&G assurance group and Royal Insurance.

The industrial and commercial expansion of Chelmsford during the eighties, encouraged by the local authority, has seen the relocation of several firms, notably banking and insurance companies.

But probably the most eminent of industrial immigrants has been Cable and Wireless (Marine) Limited, which transported its headquarters in 1985 to the town, where it has based the Cirrus remote-controlled, submersible-vehicle system to track its fleet of cable-ships which lay, repair and maintain submarine cables around the globe.

In addition to its major factories Chelmsford has developed industrial estates at Widford and Springfield with ready access to the A12, the road between London and the prosperous East Anglian ports

on which the town conveniently sits.

Since the early 1980s Essex County Council has been actively encouraging the growth of smaller businesses while the multi-nationals and other major employers grew to give Essex one of the quickest growth rates of any county in the United Kingdom since the 1950s.

An employment promotion unit was created in the county planning department in Chelmsford in 1982.

This liaises with local, national and international organizations to promote Essex as a place to develop, invest or relocate.

A business guide in five languages and a bi-monthly list of available commercial and industrial properties are published, export seminars are held throughout the county and exhibitions mounted at ports and airports as well as overseas.

Assistance to small firms is given by sponsorship of the county's ten enterprise agencies, by providing space for first-time exhibitors at the Essex Show and by giving support to the Essex Co-operative Development Agency.

The Essex Business Centre at Chelmsford in 1986 was re-launched by the county council. It provides a free counselling service on all aspects of business including marketing, management, staff training and exporting, seminars seminars focusing on small firms and runs courses in business management.

Commerce and industry will celebrate the town's centenary with a special four-day exhibition, the Chelmsford 100 Show, from September 7 at Central Park, Chelmsford. Organized on behalf of Chelmsford and District Chamber of Trade, Commerce and Industry by the exhibition company Westrade Fairs, it is designed to generate new business opportunities.

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**Where high-tech has its origins**

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FOCUS

CHELMSFORD

Home team in the millionaire league

The county cricket team is enjoying financial success

Essex County Cricket Club - headquarters in Chelmsford - is the most successful county side in the country over the last decade with four championships and five limited-overs titles bringing an unrivalled glint to its trophies cabinet.

Four members of this season's Britannic Assurance championship-chasing side - Graham Gooch, Neil Foster, Derek Pringle and John Childs - were selected for the England squad for the Fourth Test at Headingley against the West Indies.

Peter Edwards, the club's secretary-general manager, said: "It's a county record and a marvellous honour for us to have this many players good enough to be selected for England although their absence on Test duty caused Essex a few selection problems."

Complementing its pre-eminence on the field is the county's extraordinary financial success in

recent years. Essex CCC is now widely considered commercial leader of the game excluding the Test-ground counties at Lord's, the Oval, Headingley, Old Trafford, Edgbaston and Trent Bridge.

By the end of last season the club's net assets exceeded the magical figure of £1 million for the first time and its income was not far short of a similar amount.

The county ground itself was honoured with the staging of a World Cup match, the tie between Australia and India in 1983. The Queen's visit for Chelmsford's centenary today is followed tomorrow by the arrival of the West Indies for a three-day game.

Next season, after protracted planning negotiations with the local council, the county ground will have a new £200,000 entrance behind imposing wrought-iron

gates. Money has also been heavily invested in the club's indoor cricket school - said to be the best outside Lord's - whose throughput of enthusiastic young cricketers continues to rise annually as less and less cricket is played in secondary schools.

Success has not come easily to Essex. For a century the land of the three scimitars was considered the Cinderella county, on and off the field.

Formed on January 14, 1876, under the chairmanship of James Round, MP for Colchester, who became its first captain, the club chose Brentwood as its headquarters.

The poor support it received in such a backwater soon forced it to move to Leyton in east London, which remained headquarters for almost 50 years. But with financial

pressures persisting, it was decided the only way to survive was to take cricket out into the county to serve the then rapidly expanding centres away from London. Thus, like a travelling circus (marquees, moveable seating, scoreboard and all), the club played out its home fixtures list at Southend, Colchester, Ilford, Westcliff, Romford, Leyton and Clacton, as well as Chelmsford where its offices were established.

This itinerancy persisted until 1967 when the present ground at Chelmsford was bought with the help of an interest-free loan from Warwickshire CCC, which was repaid over 10 years.

The Gypsy spirit persists with festival county cricket weeks at Valentine's Park, Ilford, Southchurch Park, Southend and Castle Park, Colchester. The facil-

ities at these venues are a sporting universe from the modern arena at Chelmsford but a glorious reminder of the days when the county's famous double-decker buses transported the scoreboard and the ladies' toilets from ground to ground.

Though Essex fielded many fine sides under Pearce, Insole, Bailey and Taylor, the club's travelling circus act always hampered Essex as championship contenders. It was not until 1979 that history was defied.

Mr Edwards said: "If trophies are a measure of success it was 103 years before we became successful, thanks to a perfectly balanced team. But we have always played entertaining cricket, always had marvellous supporters and always a wonderful club atmosphere."

Perhaps you shouldn't necessarily measure success by the number of trophies you win."



Peter Edwards: We have a wonderful atmosphere



Graham Gooch: Club stalwart, England regular

GEC in Chelmsford challenging the frontiers of technology



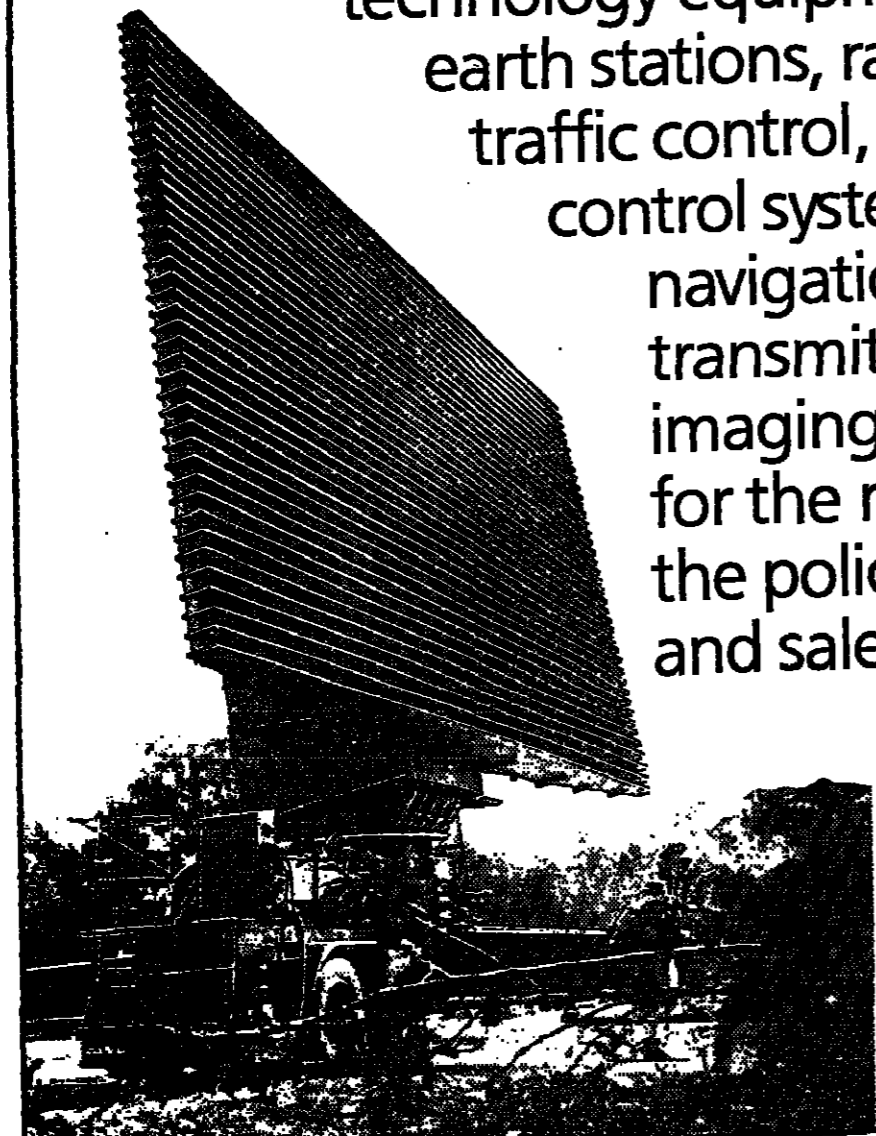
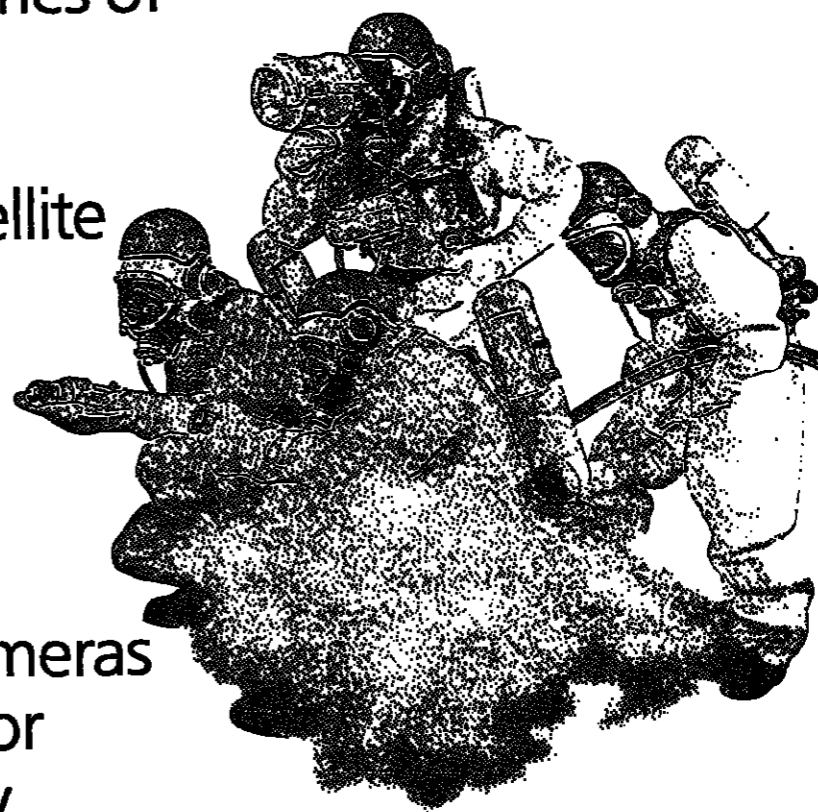
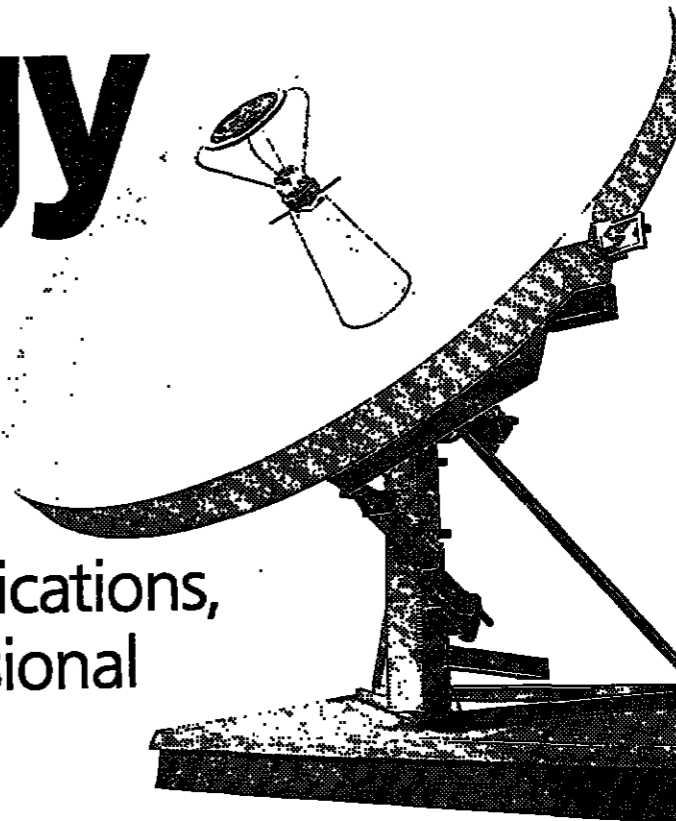
Chelmsford may not look much like a frontier town. Nonetheless, this is where you'll find the frontiers of communications, radar, information technology and professional electronic tubes.

The first outpost was established by Guglielmo Marconi back in 1899. And the GEC-Marconi companies there, as well as EEV another GEC company, have been pushing back the boundaries of

electronics ever since.

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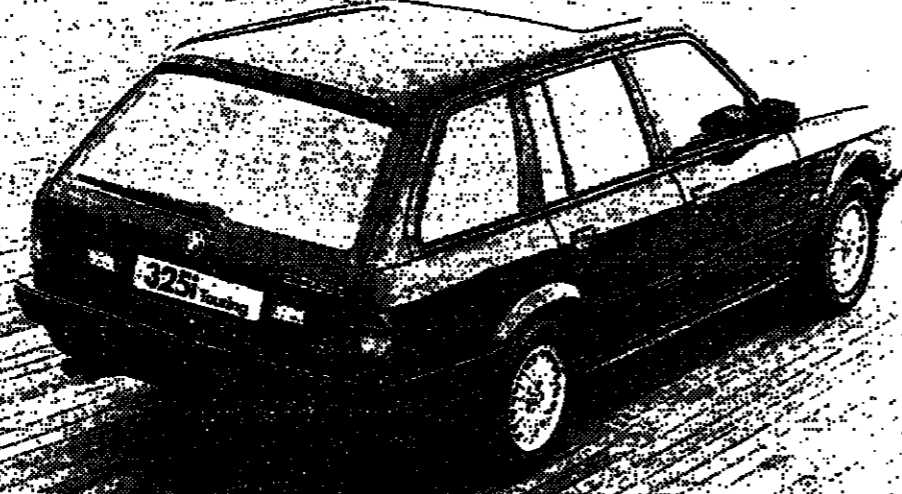
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Motoring by Clifford Webb

Touring BMW is worthy of the name

When BMW's new 325i touring model went on sale here three months ago I was critical of the company for using the in-house word "Touring" rather than "Estate" to describe a car which any other manufacturer would unhesitatingly label "Estate".



BMW 325i Touring: smooth and refined sporting five-seater

That was after the brief drive. Now that I have lived with one for a long period I have changed my mind. Munich was absolutely right. Motorists who buy the new-comer to perform the duties of a fast, road carrying estate car will make an expensive mistake. Fast, smooth and refined it is. But an estate it is not.

Vital statistics

Model: BMW 325i Touring. Price: £18,595. Engine: 2494cc, 6 cylinder injected. Performance: 0-62mph 8.1 seconds, maximum speed 183mph. Official consumption: Urban 21.7mpg, 56mph, 39.2mpg and 75mph 32.5mpg. Length: 14.2 feet. Insurance: Group 8.

True, the roof of the 3-Series body has been extended and there is a high opening, roof-hung rear door - the hallmarks of the traditional estate. But the resulting cargo space is very restricted and access

obstructed by a high sill except for a small cutaway section.

This ensures that the body retains the stiffness so essential to handling, ride and quietness but severely impedes loading.

In the interests of further noise suppression the wheel arches are enclosed up to window height. Unfortunately the loss of several inches of width means that you cannot carry a set of golf clubs unless they are laid corner to corner. But bought as a sporting

five-seater with more flexible load carrying ability than a standard saloon and fitted with the outstanding 2.5-litre, 6-cylinder engine of the past 20 years, it has a uniqueness that will appeal.

The rear seats can be folded down to almost quadruple the load capacity to 39.7 cubic feet.

Despite its extra weight and stiffened suspension the "Touring" handling and road holding has not been compromised. The unladen weight

distribution on the axles is a perfect 50/50. Even more surprising is the quality of the ride. There is a complete absence of the bump-thump normally associated with unladen estates.

At £18,595 it is expensive because BMW has loaded it with costly fittings such as ABS anti-lock brakes, power assisted steering, alloy wheels, headlamp wash-wipe, central dead-locking, including rear hatch and filler flap, and carpeted load space.

Big price rise for new Colt range

Mitsubishi has timed the UK launch of its new range of Colt hatchbacks and Lancer saloons for today to take advantage of the annual August registration "Bonanza".

The Escort-Orion sized newcomers look attractive enough but they carry a hefty increase in price. The cheapest Colt Hatchback, the 1300 GL now costs £6,769, an increase

of £1,110, nearly 20 per cent more than the car it replaces.

The new Lancer entry level equivalent, the 1500 GLX, is up from £7,569 to £8,339, an increase of £780 - a little better but still 10.3 per cent more than the old one.

The Colt Car Company, the Cincinnati-based importer, points out that buyers will get more for their money. There is

more interior space for passengers and luggage. All models have adjustable steering wheels, tinted glass, heated rear window, interior adjustable door mirrors, remote releases for the tail gate, boot lid and fuel filler, and boot lock.

All hatchbacks have rear tail gate wash-wipe while the Lancers have central locking and child-proof rear door locks. Electrically operated windows are standard on all except the Colt 1300 GL. All

models have a Philips Stereo radio-cassette player.

The top models, the Colt 1600 GTi - 16v (£10,169) and the Lancer 1600 GTi 16v (£11,379), have a new double overhead camshaft cylinder with four valves a cylinder and Mitsubishi's own multi-point injection. It produces a robust 124bhp at 6,500rpm giving a top speed in excess of 120mph.

All the engines run on unleaded or leaded petrol without modification.



Mitsubishi Colt hatchback: more space and extras

Facelifts for August

Limited edition models are now being churned out in vast numbers just to try to inject new life into ageing models. The months leading up to August I have seen new arrivals almost weekly.

They include the Metro and Maestro ARX, a mini DeSigner, all white Fiat Panda and Uno Blancas, Vauxhall Nova Diamond, Peugeot 205

and 305 Specials, Ford Fiesta Bounis and Firefly, Escort Cosmopolitan, Escort and Orion Spaces, all-white Citroen AX Space, GT Sportif and AX Splash.

Careful comparison of their specification with those of standard models will show which are genuine bargains and which are simply clever marketing ploys.

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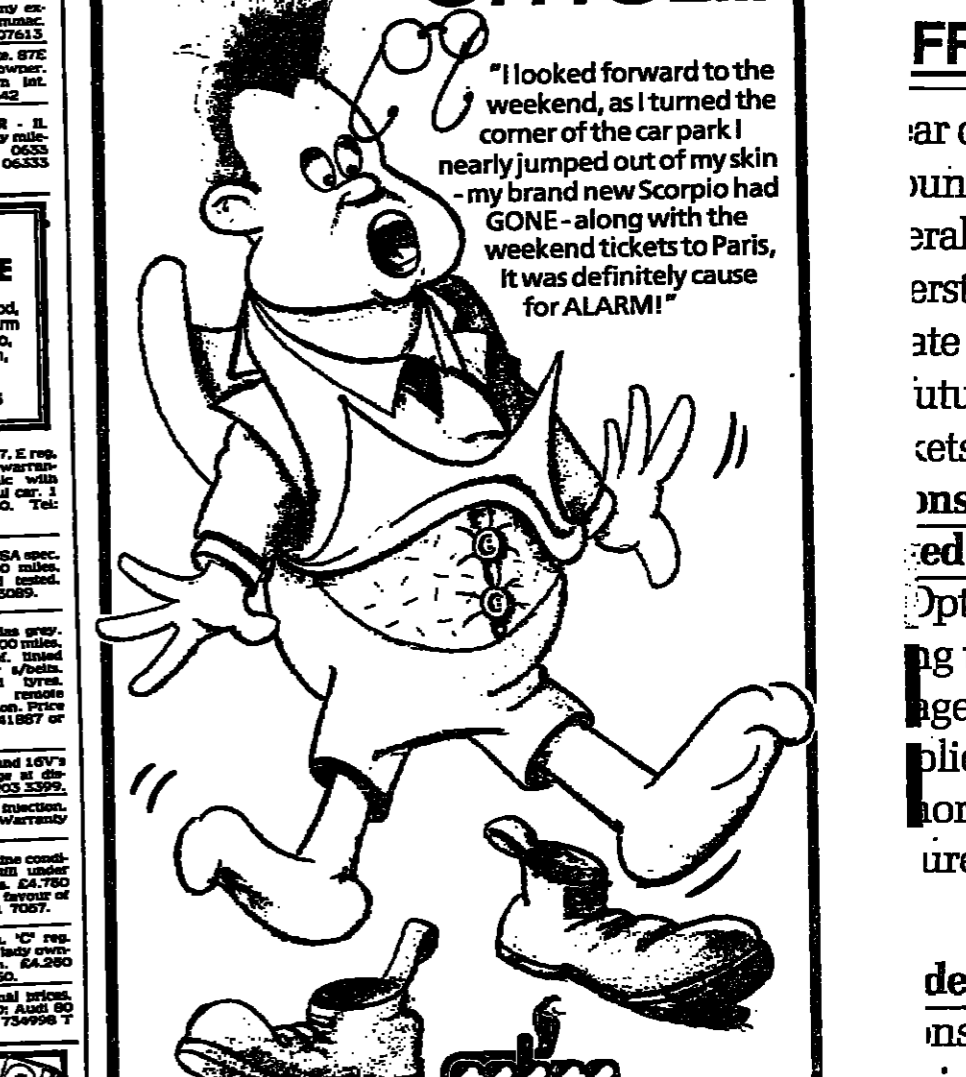
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Maynard, Bailey and Russell are the men best equipped to lead a cricketing salvage operation

England hopes rest with the future

By Alan Lee Cricket Correspondent
Now that even the most conservative English optimism has been ruthlessly swept aside by West Indies, one hopes the selectors will train their attention on longer-term targets.

very well be the best of the series. This will not discourage Marshall and Ambrose - indeed, they may positively relish the extra pace and bounce - but it does mean it is a fair venue at which to introduce batsmen.

than 40, he has passed 50 nine times already this season, and he has a front-foot technique which will serve him well against Marshall. He is long overdue for a chance and should be told that, whatever his fate at the Oval, he is inked in for the winter tour.

Cairns is quick to prove his pedigree

By Jack Bailey
TRENT BRIDGE: Nottinghamshire with five first-innings wickets standing, are 271 runs behind the West Indians.



Padding up for glory: Keith Dutch (Middlesex), left, and Malachy Loye (Northants) prepare to face the President's XI (Photograph: Nick Rogers)

The best efforts of all concerned - and that includes this wholehearted West Indian touring party, who give of their best whatever the game or the conditions - were largely swallowed in the dank and gloomy conditions at Trent Bridge yesterday where only 38 intermittent overs were possible.

Delightful fare from budding Comptons

The Bunbury English Schools Colts Festival at Beckenham this week has been resplendent with fun, form, discipline and some delightful fare from talented prospects.

schoolmaster, H. S. Altham, who would have approved the work of his successor, his former Winchester pupil, G. H. G. Doggart, of Cambridge, Sussex and England, to say nothing of past MCC president and their present treasurer, Doggart is in his 23rd year as ESCA president and has played a distinctive part in the happy integration of state and independent schools cricket.

to see the sons of such former first-class players as B. W. Luckhurst (Kent), A. R. Windows (Gloucestershire) and D. J. Semmence (Sussex) on the field.

WEST INDIANS: First Innings
C.G. Greenidge 101
P.L. Dujon 81
Singh 75
K.L.T. Albert 24

Hampshire staying loyal to Jefferies
By Alan Lee
Hampshire are prepared to ignore the availability of Malcolm Marshall as they attempt to complete a remarkable transformation of cup fortune by reaching their second final of the season.

Smith steps in for Bailey at Jesmond
Robin Smith, the Hampshire batsman, is the only change to the England XI for the second match against a Rest of the World XI at Jesmond, Newcastle, today.

Scholars taught lesson by wizardly Wilson
Schools cricket by George Chesterton
As one confusing collection of initials was added to another, the Oxford MCC schools festival was concluded last week.

NOTTINGHAMSHIRE: First Innings
M. Newton 0
R.T. Robinson 0
S. Johnson 0
D.J. Harter 0
C. Benjamin 0
J.D. Brown 0
F.D. Stephenson 0

Both Marshall and his West Indian team-mate, Gordon Greenidge, could theoretically play in the NatWest Trophy semi-final against Worcestershire at New Road on August 10 as their two commitments will have ended with the conclusion of the fifth Test the previous day.

In a low-scoring match, Ball from the Bath College of Further Education, took five for 42 in the MCC innings of 137 when the Schools looked on target for victory, Don Wilson, formerly of Yorkshire and England, the senior coach at Lord's, who has probably bowled in the nets every day bar Christmas Day, used his skill and experience to take six for 23 and win the match for the MCC by 23 runs.

Squash Rackets
Tournaments, but they require the sanction of the game's ruling body, the International Squash Rackets Federation (ISRF), to put their decision into practice.

RUGBY UNION
Sponsors for London Irish
London Irish have concluded a sponsorship agreement with AerLingus, worth £30,000 over the next three seasons.

ATHLETICS
Backley survives his initial test
From a Special Correspondent, Sudbury, Canada
Steve Backley, Britain's best hope for a gold medal at the world junior championships here, progressed comfortably through the qualifying round of the javelin yesterday with a throw of 88.60 metres.

AMERICAN FOOTBALL
Redskin given 30-day ban
New York (AP) - Dexter Manley, of the Washington Redskins, was suspended for 30 days by the commissioner of the National Football League, Pete Rozelle, on Wednesday for allegedly violating the league's substance-abuse regulations.

Governing body put under pressure
By Colin McQuillan
Plans by the International Squash Players' Association (ISPA) to change the rules of the game for their international grand prix tournament have been set back by what is being interpreted as pressure tactics from their associated body, the Men's International Squash Tournament Council (MISTC).

During the last four years the Exiles have raised over £75,000 from a growing membership which now tops 1,000 to build the new wing to the stand at Sunbury, containing a restaurant and a sponsor's room and improved car parking facilities.

Tempting though it must be, however, Hampshire intend to stay loyal to their South African all-rounder Steve Jefferies, whose swing bowling decided

Results, page 37

According to the English Squash Rackets Association (ESRA), which organizes the

TENNIS

Lendl remains on course to outlast Connors as No. 1

By Rex Bellamy, Tennis Correspondent
Ivan Lendl's defeat in the second round of a grand prix tournament in Vermont briefly confused some computer programmers who thought Lendl had lost the No. 1 world ranking which he has held since September 1985.

Gomer in mean mood
Aptos, California - Sara Gomer reached the third round of the Northern California Open here in impressive fashion as she defeated Karin Schumper of South Africa, 6-1, 6-0 (Barry Wood writes).

YACHTING

Lott takes top spot for Britain

From a Correspondent Ostend, Belgium
The fifth race of the European laser championships, sailed yesterday, was won by Richard Lott, of Britain, as those who elected to go in towards the shore fared badly as they ran into a heavy adverse tide.

New pair off to a flying start

By a Special Correspondent
Tony Wetherill and Mario Halbeson, of Beaver Slingside, have been crowned champions for just one month, head the overall standings in the Dart national championships at Exmouth.

Dinghies swamped

It was a calamitous day at the international fourteenth national championships in Foote, yesterday, where racing for the Prince of Wales Cup, dinghy racing's oldest and most prestigious trophy, was abandoned in the face of a force seven squall which caused or damaged half the 61-boat fleet (Roger Lean Vercoe writes).

SQUASH RACKETS

British open as the game's ruling body, the International Squash Rackets Federation (ISRF), to put their decision into practice. The ISRF is to consider the request at its own general meeting in September.

Advertisements on the right margin including 'Gi...', 'Dals hard', 'Deri', 'Aparti sque by Ca', 'TO PLACE PERSONAL ADVERTISEMENTS IN THE 1', 'TRA ADVERT TEL: 01-4', 'ADVERT FAX: 01-481', 'ADVERT TEL: 01-4'.



